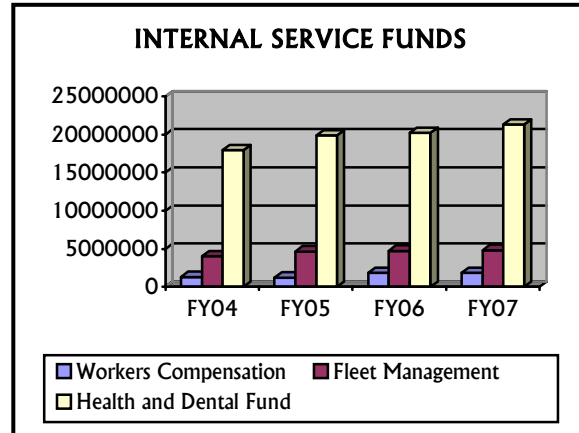


COUNTY OF GREENVILLE PROPRIETARY FUNDS

Proprietary funds are used to account for activities, which are similar to those found in the private sector. The County's proprietary fund types are its internal service fund and its enterprise fund.

INTERNAL SERVICE FUNDS

Greenville County operates three internal service funds: Fleet Management, the Workers' Compensation Fund, and the Health and Dental Fund. The Fleet Management Division is responsible for maintenance and repair on the County's vehicles (including heavy equipment). The Worker's Compensation Fund, in contrast to the medical self-insurance program, serves only those personnel on Greenville County's payroll. The Health and Dental Fund is maintained to account for the County's self-insurance program for health. Coverage in the medical/dental self-insurance program is extended to include various Greenville County agencies including the Art Museum, County Library, and other agencies.



| INTERNAL SERVICE FUNDS OPERATING BUDGETS | | | | | |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|
| | FY2004 ACTUAL | FY2005 PROJECTION | FY2006 BUDGET | FY2007 BUDGET | TOTAL BUDGET |
| REVENUES | | | | | |
| CHARGES FOR SERVICES | \$ 4,035,274 | \$ 4,048,678 | \$ 4,748,753 | \$ 4,839,483 | \$ 9,588,236 |
| HEALTH INSURANCE PREMIUMS | \$ 17,923,853 | \$ 19,876,379 | \$ 20,192,793 | \$ 21,275,652 | \$ 41,468,445 |
| WORKERS COMPENSATION | \$ 1,325,201 | \$ 1,149,198 | \$ 1,871,780 | \$ 1,871,779 | \$ 3,743,559 |
| TOTAL FUNDS | \$ 23,284,328 | \$ 25,074,255 | \$ 26,813,326 | \$ 27,986,914 | \$ 54,800,240 |
| EXPENDITURES/CONTRIBUTIONS TO FUND BALANCE | | | | | |
| FLEET MANAGEMENT | | | | | |
| OPERATING | \$ 4,048,678 | \$ 4,651,361 | \$ 4,723,753 | \$ 4,814,483 | \$ 9,538,236 |
| CONT. TO FUND BALANCE | \$ - | \$ - | \$ 25,000 | \$ 25,000 | \$ 50,000 |
| HEALTH AND DENTAL | | | | | |
| OPERATING | \$ 15,233,197 | \$ 15,946,274 | \$ 18,467,147 | \$ 20,321,768 | \$ 38,788,915 |
| CONT. TO FUND BALANCE | \$ - | \$ - | \$ 1,725,647 | \$ 953,884 | \$ 2,679,531 |
| WORKERS COMPENSATION | | | | | |
| OPERATING | \$ 1,458,732 | \$ 1,149,198 | \$ 1,184,118 | \$ 1,273,176 | \$ 2,457,294 |
| CONT. TO FUND BALANCE | \$ - | \$ - | \$ 687,661 | \$ 598,603 | \$ 1,286,264 |
| TOTAL EXPENDITURES | \$ 20,740,607 | \$ 20,597,635 | \$ 26,813,326 | \$ 27,986,914 | \$ 54,800,240 |
| POSITION SUMMARY | 19.00 | 20.00 | 20.00 | 20.00 | |
| FTE SUMMARY | 19.00 | 20.00 | 20.00 | 20.00 | |

FLEET MANAGEMENT

Although the Fleet Management Division operates as an internal service fund, it is also a division of the General Services Department, and thereby operates under the Department’s mission statement. The Fleet Management Division provides cost efficient and timely routine maintenance, minor and major repairs and fuel distribution at the County’s six fueling locations for the county’s vehicle and equipment fleet. Services are provided to all internal County departments and are offered to several agencies, such as Lake Cunningham Fire District, Council of Governments, SHARE, Library, Recreation Commission, Upstate Homeless Coalition, Alcohol and Drug Abuse Commission, Tigerville Fire Department, Redevelopment Authority, the Health Department, Greenville Hospital System, and Glassy Mountain Fire District.



Budget Highlights

The biennium budget for the Fleet Management Division for the fiscal years 2006 and 2007 is \$9,538,236, which is 4.52% greater than the previous biennium budget. This increase is mainly attributed to merit adjustments to salaries, health insurance premium increases, and increased gasoline prices. The FY2006 and FY2007 budgets allow for 20.00 full-time equivalents positions.

| | FY2004 ACTUAL | FY2005 PROJECTION | FY2006 BUDGET | FY2007 BUDGET | TOTAL BUDGET |
|-------------------------|---------------------|----------------------|---------------------|---------------------|---------------------|
| FLEET MANAGEMENT | | | | | |
| PERSONNEL SERVICES | \$ 921,553 | \$ 943,427 | \$ 1,004,636 | \$ 1,021,268 | \$ 2,025,904 |
| OPERATING EXPENSES | 3,127,125 | 3,707,934 | 3,712,017 | 3,786,115 | 7,498,132 |
| CONTRACTUAL CHARGES | - | - | 7,100 | 7,100 | 14,200 |
| CAPITAL OUTLAY | - | - | - | - | - |
| TOTALS | \$ 4,048,678 | \$ 4,651,361 | \$ 4,723,753 | \$ 4,814,483 | \$ 9,538,236 |
| POSITION SUMMARY | 19.00 | 20.00 | 20.00 | 20.00 | |
| FTE SUMMARY | 19.00 | 20.00 | 20.00 | 20.00 | |



FY2004/FY2005 Accomplishments

- Provided services to County Departments and 16 outside Agencies
- Added services to the Maintenance Department of the Greenville County Recreation District



FY2006/FY2007 Key Action Steps

- Install a telephone system to accommodate increased volume of calls
- Clean and paint all lifts and special equipment along with maintaining safety isles and markings
- Reseal all lots and re-line for proper parking of equipment and vehicles
- Obtain and utilize new confiscated lot location

FLEET MANAGEMENT

| Performance Indicators: | Actual 2004 | Actual 2005 | Target 2006 | Target 2007 |
|-------------------------|----------------|----------------|----------------|----------------|
|-------------------------|----------------|----------------|----------------|----------------|

FOCUS AREA III: ORGANIZATIONAL MANAGEMENT

Program Goal 1: To assist risk management to provide for overall safety and driver efficiency.

Objective 1(a): To reduce the number of County vehicle accidents by 25% annually.

| | | | | |
|---------------------------------|-----|-----|--------|--------|
| # vehicle accidents | N/A | 206 | 155 | 110 |
| % annual reduction in accidents | - | - | 24.76% | 29.03% |

Objective 1(b): To effectively communicate accident history data to the Accident Review Board on a quarterly basis.

| | | | | |
|----------------------------|-----|-----|-----|-----|
| Quarterly reports provided | Yes | Yes | Yes | Yes |
|----------------------------|-----|-----|-----|-----|

Objective 1(c): To evaluate equipment inventory values annually in order to reduce insurance costs by \$500 annually.

| | | | | |
|------------------------------------|-------|---------|---------|---------|
| \$ total annual premium reductions | \$500 | \$1,000 | \$1,500 | \$2,000 |
| \$ premium reductions annually | \$500 | \$500 | \$500 | \$500 |

Program Goal 2: To attain A.S.E. (Automotive Service Excellence) Blue Seal operational status which requires 75% A.S.E. Technician Certification.

Objective 2: To meet 75% A.S.E. certification by the end of FY2007.

| | | | | |
|--------------------------------------|---|-----|-----|-----|
| % completion of A.S.E. certification | - | 58% | 65% | 75% |
|--------------------------------------|---|-----|-----|-----|

WORKERS COMPENSATION

The Workers Compensation Fund serves personnel on Greenville County's payroll. Premiums for the fund total \$2,457,294 for the biennium.

| | FY2004 ACTUAL | FY2005 PROJECTION | FY2006 BUDGET | FY2007 BUDGET | TOTAL BUDGET |
|-----------------------------|---------------------|----------------------|---------------------|---------------------|---------------------|
| WORKERS COMPENSATION | | | | | |
| PERSONNEL SERVICES | \$ - | \$ - | \$ - | \$ - | \$ - |
| OPERATING EXPENSES | 1,458,732 | 1,149,198 | 1,184,118 | 1,273,176 | 2,457,294 |
| CONTRACTUAL CHARGES | - | - | - | - | - |
| CAPITAL OUTLAY | - | - | - | - | - |
| TOTALS | \$ 1,458,732 | \$ 1,149,198 | \$ 1,184,118 | \$ 1,273,176 | \$ 2,457,294 |
| POSITION SUMMARY | N/A | N/A | N/A | N/A | |
| FTE SUMMARY | N/A | N/A | N/A | N/A | |

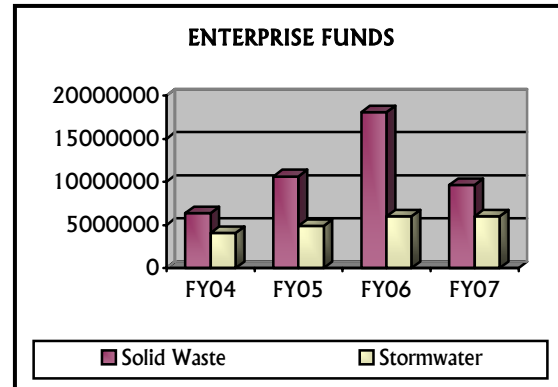
HEALTH AND DENTAL FUND

This fund is maintained to account for the County's self-insurance program for health. Funding is based on the history of the past four quarters to determine a new annualized amount to fund the program. The payment of claims is handled through Planned Administrators. The FY2006 and FY2007 budgeted amounts are \$38,788,915 for the biennium.

| | FY2004 ACTUAL | FY2005 PROJECTION | FY2006 BUDGET | FY2007 BUDGET | TOTAL BUDGET |
|--------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| HEALTH AND DENTAL | | | | | |
| PERSONNEL SERVICES | \$ - | \$ - | \$ - | \$ - | \$ - |
| OPERATING EXPENSES | 15,233,197 | 15,946,274 | 17,877,368 | 19,731,989 | 37,609,357 |
| CONTRACTUAL CHARGES | - | - | - | - | - |
| CAPITAL OUTLAY | - | - | - | - | - |
| TRANSFERS TO W.C. | - | - | 589,779 | 589,779 | 1,179,558 |
| TOTALS | \$ 15,233,197 | \$ 15,946,274 | \$ 18,467,147 | \$ 20,321,768 | \$ 38,788,915 |
| POSITION SUMMARY | N/A | N/A | N/A | N/A | |
| FTE SUMMARY | N/A | N/A | N/A | N/A | |

ENTERPRISE FUNDS

Greenville County currently operates two enterprise funds: Solid Waste and Stormwater. Both of these divisions are a part of the County's Public Works Department. The Solid Waste Fund accounts for operations of the County's waste disposal and landfill. The Stormwater Fund accounts for the Soil and Water Division, the County's NPDES permit, and capital drainage projects. The following chart reflects a summary of revenues and expenditures for the Enterprise Fund.



| ENTERPRISE FUNDS OPERATING BUDGETS | | | | | |
|---------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| | FY 2004 ACTUAL | FY2005 PROJECTION | FY2006 BUDGET | FY2007 BUDGET | TOTAL BUDGET |
| REVENUES | | | | | |
| PROPERTY TAXES | \$ 3,370,709 | \$ 3,224,860 | \$ 4,016,281 | \$ 4,093,608 | \$ 8,109,889 |
| CHARGES FOR SERVICES | \$ 2,643,084 | \$ 3,200,000 | \$ 3,200,000 | \$ 3,200,000 | \$ 6,400,000 |
| OTHER | \$ 686,488 | \$ 1,514,410 | \$ 1,514,410 | \$ 1,514,410 | \$ 3,028,820 |
| SOLID WASTE F/B CONTRIBUTION | \$ - | \$ 2,684,483 | \$ 9,332,770 | \$ 816,985 | \$ 10,149,755 |
| STORMWATER FEES | \$ 4,867,705 | \$ 5,975,000 | \$ 5,975,000 | \$ 5,975,000 | \$ 11,950,000 |
| TOTAL FUNDS | \$ 5,554,193 | \$ 16,598,753 | \$ 24,038,461 | \$ 15,600,003 | \$ 39,638,464 |
| EXPENDITURES | | | | | |
| SOLID WASTE | \$ 6,344,488 | \$ 10,623,753 | \$ 18,063,461 | \$ 9,625,003 | \$ 27,688,464 |
| STORMWATER MANAGEMENT | \$ 4,064,185 | \$ 4,859,677 | \$ 5,975,000 | \$ 5,975,000 | \$ 11,950,000 |
| TOTAL EXPENDITURES | \$ 10,408,673 | \$ 15,483,430 | \$ 24,038,461 | \$ 15,600,003 | \$ 39,638,464 |
| POSITION SUMMARY | 63.00 | 63.00 | 67.00 | 72.00 | |
| FTE SUMMARY | 49.26 | 49.26 | 53.26 | 58.26 | |

SOLID WASTE

Although the Solid Waste Division operates as an enterprise fund, it is also a division of the Public Works Department. The Solid Waste Division provides disposal, recycling, and collection and post closure services. Elements within these services include disposal operations, collection operations, recycling, and closed landfill maintenance.



Mission Statement

To provide customers with quality public services and facilities through innovative technology while meeting future challenges, protecting the environment, and conserving county resources.

Budget Highlights

The biennium budget for the Solid Waste Division for FY2006 and FY2007 is \$27,688,464, which is 1.0% less than the biennium budget for FY2004 and FY2005. This decrease is attributed to completion of new South Greenville landfill in FY 2006 resulting in fewer capital and developmental expenditures for the landfill. The number of full-time equivalent positions is 36.26 for FY2006 and FY2007.



| SOLID WASTE | FY 2004 ACTUAL | FY2005 PROJECTION | FY2006 BUDGET | FY2007 BUDGET | TOTAL BUDGET |
|-------------------------|---------------------------|------------------------------|--------------------------|--------------------------|-------------------------|
| PERSONNEL SERVICES | \$ 1,250,305 | \$ 1,505,656 | \$ 1,768,479 | \$ 1,795,625 | \$ 3,564,104 |
| OPERATING EXPENSES | 10,687,954 | 3,543,774 | 13,375,242 | 5,621,538 | 18,996,780 |
| CONTRACTUAL CHARGES | 353,121 | 1,763,465 | 2,407,840 | 1,507,840 | 3,915,680 |
| CAPITAL OUTLAY | 1,283,725 | 650,000 | 511,900 | 700,000 | 1,211,900 |
| TOTALS | \$ 13,575,105 | \$ 7,462,895 | \$ 18,063,461 | \$ 9,625,003 | \$ 27,688,464 |
| POSITION SUMMARY | 50.00 | 50.00 | 50.00 | 50.00 | |
| FTE SUMMARY | 36.26 | 36.26 | 36.26 | 36.26 | |

FY2004/FY2005 Accomplishments

- Met all state, local and federal regulatory compliance requirements for the operation of a Subtitle D Landfill
- Completed the permit process to operate the Southern Greenville County Landfill
- Received the Recycling Coordinator of the year award from South Carolina DHEC for 2003
- Achieved a 30% decrease in the amount of Solid Waste disposed of at county facilities by initiating an Office Recycling Program
- Received the Carolina Recycling Association Spotlight Award
- Completed the groundwater assessments at Piedmont and Enoree Landfill
- Held the first annual countywide litter pickup



FY2006FY2007 Key Action Steps

- Maintain current service levels
- Complete construction of the Southern Greenville County Landfill
- Increase public awareness for recycling
- Increase public awareness for litter programs
- Provide closed landfill maintenance and monitoring for all Greenville County's closed landfills
- Provide continuing education for employees

SOLID WASTE

| Performance Indicators: | Actual 2004 | Actual 2005 | Target 2006 | Target 2007 |
|-------------------------|----------------|----------------|----------------|----------------|
|-------------------------|----------------|----------------|----------------|----------------|

FOCUS AREA V: INFRASTRUCTURE DEVELOPMENT

Program Goal 1: To inspect, identify, and manage Greenville Municipal Solid Waste (MSW) stream.

Objective 1(a): To effectively manage the MSW stream and provide proper disposal for additional waste due to increases in population by FY2007 with no increase in full-time heavy equipment operator positions.

| | | | | |
|--|---------|---------|---------|---------|
| # tons of MSW disposed in Sub Title D | 196,073 | 233,488 | 231,000 | 249,000 |
| # tons of construction & demolition waste | 27,528 | 11,011 | 43,000 | 47,300 |
| # tons of yard waste | 28,056 | 42,204 | 30,000 | 31,000 |
| # tons of banned materials managed | 4,884 | 4,184 | 5,200 | 5,400 |
| # total tons | 256,541 | 290,887 | 309,200 | 332,700 |
| # full-time heavy equipment operator positions | 13 | 13 | 13 | 13 |
| # tons managed per employee | 19,734 | 22,376 | 23,785 | 25,592 |

Objective 1(b): To provide qualified personnel to ensure compliance with federal, state, and local regulations as outlined in applicable permits with no violations or fines.

| | | | | |
|--|------|------|------|------|
| # facilities monitored for DHEC compliance | 0 | 0 | 0 | 0 |
| % employees maintaining DHEC certification | 43% | 43% | 43% | 43% |
| # personnel attending certification training | 6 | 6 | 6 | 6 |
| % compliance with DHEC permits/procedures | 100% | 100% | 100% | 100% |
| \$ fines for non-compliance with DHEC | \$0 | \$0 | \$0 | \$0 |

Program Goal 2: To provide efficient collection of MSW and banned materials in the unincorporated areas of the County.

Objective 2(a): To increase the efficiency of transporting banned materials from the remote drop-off facilities by increasing the amount hauled per trip to 2.25 tons in FY2006 and 2.50 tons in FY2007.

| | | | | |
|---|-----------|-------|-------|-------|
| # tons banned materials transported from remote drop-off facilities | 2,541 | 2,915 | 2,690 | 2,780 |
| # loads pulled from remote drop-off facilities | 1,419 | 883 | 1,200 | 1,100 |
| # tons per load from remote drop-off facilities | 1.79 | 3.30 | 2.24 | 2.53 |
| # drop-off facilities | 5 | 5 | 5 | 5 |
| % increase in tons per load from base year | Base year | 84.4% | 25.2% | 41.1% |

| Performance Indicators: | Actual 2004 | Actual 2005 | Target 2006 | Target 2007 |
|-------------------------|----------------|----------------|----------------|----------------|
|-------------------------|----------------|----------------|----------------|----------------|

Objective 2(b): To increase citizen awareness of service provided at drop-off locations.

| | | | | |
|---|-----------|---------|---------|---------|
| # citizen visits for all drop-off facilities annually | 512,616 | 529,644 | 611,274 | 668,799 |
| % increase for all facilities from base year | Base year | 3.3% | 19.2% | 30.5% |

Program Goal 3: To provide efficient collection of recyclables in the unincorporated areas of the County.

Objective 3: To increase the efficiency and reduce cost of transporting recyclables by increasing the amount hauled per trip to 1.75 tons in FY2006 and 1.85 tons in FY2007.

| | | | | |
|-----------------------------------|-------|-------|-------|-------|
| # tons of recyclables transported | 3,700 | 4,422 | 4,447 | 4,473 |
| # loads pulled | 2,400 | 2,556 | 2,556 | 2,556 |
| # tons per load | 1.54 | 1.73 | 1.74 | 1.75 |
| # drop-off containers | 22 | 23 | 24 | 25 |
| \$ cost per ton annually | \$84 | \$77 | \$76 | \$76 |

Program Goal 4: To improve safety within the Division.

Objective 4: To provide adequate training and mitigate risk so as to decrease by 50% the number of injuries by vehicles and accident by FY2007.

| | | | | |
|---|-----------|-------|------|------|
| # risk assessments conducted annually | 24 | 25 | 35 | 42 |
| % employees attending compliance training | 67.7% | 69.8% | 75% | 80% |
| % employees attending monthly safety training | 54% | 61% | 65% | 70% |
| % employees attending defensive driver training | 0% | 100% | 100% | 100% |
| # vehicle accidents (on and off road vehicles) | 11 | 10 | 7 | 5 |
| # injuries | 6 | 5 | 4 | 3 |
| % decrease from base year in # injuries | Base year | 16% | 33% | 50% |

STORMWATER MANAGEMENT

Beginning in FY2003, the County created a second enterprise fund for stormwater management to fund expenses related to the NPDES MS4 permit and Stormwater Taskforce recommendations. This enterprise fund is supported by a stormwater utility fee. The Stormwater Management Division helps citizens conserve, improve and sustain natural resources in Greenville County.



Services of the Division include reviewing the engineering plans for all land disturbing activities in the county prior to the issuance of a grading permit and inspecting sites to ensure that plans are being implemented as part of the Stormwater Management and Sediment Control Ordinance. Also, the Division provides technical assistance to landowners who have soil erosion and water quantity and water quality problems. In addition, the Conservation district also carries out an education program for all ages.

The Division also handles tasks related to the NPDES permit. NPDES stands for National Pollutant Discharge Elimination System, which is the compliance system for the Clean Water Act. NPDES requires that all stormwater discharges that enter waters of the United States meet minimum federal water quality requirement.

Budget Highlights

The biennium budget for Stormwater Management for FY2006 and FY2007 is \$11,950,000, which is 33.9% greater than the previous two-year budget. The number of full-time equivalent positions is 17.00 for FY2006 and 22.00 for FY2007.



| | FY 2004 ACTUAL | FY2005 PROJECTION | FY2006 BUDGET | FY2007 BUDGET | TOTAL BUDGET |
|------------------------------|---------------------|----------------------|---------------------|---------------------|----------------------|
| STORMWATER MANAGEMENT | | | | | |
| PERSONNEL SERVICES | \$ 340,742 | \$ 332,231 | \$ 937,629 | \$ 1,052,413 | \$ 1,990,042 |
| OPERATING EXPENSES | 3,723,403 | 3,077,466 | 2,391,969 | 2,277,185 | 4,669,154 |
| CONTRACTUAL CHARGES | - | - | 46,264 | 46,264 | 92,528 |
| CAPITAL OUTLAY | - | 1,449,980 | 2,599,138 | 2,599,138 | 5,198,276 |
| TOTALS | \$ 4,064,145 | \$ 4,859,677 | \$ 5,975,000 | \$ 5,975,000 | \$ 11,950,000 |
| POSITION SUMMARY | 13.00 | 13.00 | 17.00 | 22.00 | |
| FTE SUMMARY | 13.00 | 13.00 | 17.00 | 22.00 | |

STORMWATER

| Performance Indicators: | Actual 2004 | Actual 2005 | Target 2006 | Target 2007 |
|-------------------------|----------------|----------------|----------------|----------------|
|-------------------------|----------------|----------------|----------------|----------------|

FOCUS AREA V: INFRASTRUCTURE DEVELOPMENT

Program Goal 1: To respond in a timely and effective manner to citizen concerns/complaints.

Objective 1: To provide initial response to 95% of citizen concerns/complaints within 24 hours and resolve 90% of complaints within 14 days.

| | | | | |
|--------------------------------------|-------|-------|-------|-------|
| # total calls | 2,529 | 2,700 | 2,500 | 2,500 |
| # calls responded to within 24 hours | 2,342 | 2,555 | 2,375 | 2,375 |
| % calls responded to within 24 hours | 93% | 95% | 95% | 95% |
| # complaints resolved in 14 days | 2,352 | 2,241 | 2,250 | 2,250 |
| % complaints resolved in 14 days | 93% | 83% | 90% | 90% |

Program Goal 2: To educate the regulated community on all facets of stormwater management.

Objective 2(a): To expand education programs for engineers and contractors by increasing participation in training programs by 10% annually.

| | | | | |
|--|----|-----|-----|-----|
| # contractors attending Clear Water Contractor | 60 | 55 | 80 | 80 |
| # site inspectors attending certification training | 0 | 453 | 100 | 100 |
| % annual increase in number attending training | - | N/A | 10% | 10% |

Objective 2(b): To organize and initiate community awareness programs.

| | | | | |
|-----------------------------|-----|-----|-----|-----|
| # displays at public events | 7 | 12 | 13 | 16 |
| # teacher workshops | 9 | 12 | 9 | 9 |
| # storm drains marked | 250 | 175 | 250 | 250 |

Program Goal 3: To provide County staff training on all facets of stormwater management.

Objective 3: To provide staff general training and have all inspectors attend certification training.

| | | | | |
|--|----|-----|-----|-----|
| # County staff attending general stormwater training | 65 | 52 | 75 | 75 |
| # inspectors taking Certified Inspector training | 7 | 12 | 10 | 10 |
| % inspectors receiving training | | 33% | 27% | 27% |