

### **Facilities Services Grant – United States Tennis Association (USTA)**

Pavilion Recreation Complex – 400 Scottswood Road, Taylors, SC 29687  
Greenville County Council District 22

The USTA Facility Services Program is a competitive grant for tennis facility improvements. In addition to USTA grants, if the project is awarded it also becomes eligible for regional and local funding from USTA Southern Region and USTA South Carolina.

Plans to improve the tournament tennis facility at the Pavilion include resurfacing six tennis courts, replacing fencing and net posts, and improving court accessibility and lighting. This facility is home to Greenville County Rec's active youth and adult tennis program serving hundreds of residents and hosting USTA sanctioned tournaments annually.

This project qualifies for up to \$35,000 in grant funding. No local match required.

# 2023 Guide to Tennis Venue Services

SEE BELOW FOR HELPFUL HINTS AND AVAILABLE RESOURCES



## BUSINESS SERVICES

- USTA assistance and support with liaising between public and private developers.
- Forecasting and financial recommendations that help determine project cost estimates.
- Identifying potential partners and funding sources
- Assistance with business plan preparation and review
- Providing recommendations for operations and staffing

## TECHNICAL SERVICES

- Assessment of existing facility to address any problems with tennis courts, lights, etc.
- Preparation of existing facility rehabilitation or renovation plans
- Review of contract bids
- Review of construction documents to ensure all project details are clear, accurate and concise • Recommendations for alternative or cost saving methods for construction, grading and drainage plans

## ADVOCACY SERVICES

- Complimentary [USTA Community Advocacy Handbook](#)
- Assist project leaders in developing their project's position and identifying a special proposal
- Provide tennis research and data to outline opportunities

## DIGITAL TOOLS

- Create custom online programs and manage financial transactions with ease
- Oversee court bookings, sell and manage services, and connect with customers in one place
- Promote your business with easy email marketing and a free custom website

## FACILITY FUNDING

- The USTA offers a competitive grant to facilities that meet additional requirements outlined below. Funding eligibility is based on many criteria including the successful completion of the technical review, the number of tennis courts at the site, and the programming offered at the facility.

Categories	Funding Description	USTA Contribution*
<b>CATEGORY I</b>	Basic Facility improvements, including fixed tennis court amenities (i.e. backboards, windscreens, smart court access, etc.) and blended 36' and 60' tennis line installation on existing tennis courts.	Up to 50% of total project cost (\$5,000 maximum)
<b>CATEGORY II</b>	Resurfacing of existing 36', 60', and 78' tennis courts. Converting 78' tennis courts to stand-alone 36' tennis courts. Fencing.	Up to 50% of total project cost (\$35,000 maximum)  2 – 3 courts = \$5,000 – \$12,500 max 4 – 8 courts = \$12,500 – \$25,000 max 9+ courts = \$25,000 – \$35,000 max
<b>CATEGORY III</b>	New construction of 36', 60', and 78' tennis courts. Reconstruction of existing 36', 60', and 78' tennis courts. Lighting. Addition of structures over existing tennis courts.	Up to 50% of total project cost (\$55,000 maximum)  2 – 3 courts = \$15,000 – \$25,000 max 4 – 8 courts = \$25,000 – \$40,000 max 9+ courts = \$40,000 – \$55,000 max

\*Additional funds may be available for indoor projects.

[CONTACT US](#)

[EMAIL\\_FACILITIES@USTA.COM](mailto:EMAIL_FACILITIES@USTA.COM) TO GET YOUR PROJECT STARTED TODAY