

VOL 1213 PLOF 575

Piedmont Natural Gas Company

Post Office Box 1905 Greenville, South Carolina 29602 (803) 233-7966

January 23, 1984

Mr. Robert I. Atkinson Southern U. S. Realty Corporation Post Office Box 9137 Greenville, South Carolina 29604

Dear Mr. Atkinson:

In reference to your proposed 216 unit condominium complex located at Highway 14 and Woodruff Road, Piedmont Natural Gas Company will be happy to serve this project. Since my original letter of April 22, 1982, we have experienced increased construction costs. We can still serve this project; but in order to do this, we need to be assured that you will use natural gas for your heating and water heating needs for the entire project. We need this gas load to show a suitable return for the cost of running those mains and services.

Thank you for considering natural gas for this project. I will be glad to work with you in any way possible. Please feel free to call on me at any time you need further assistance.

Yours truly,

Jerry Canady /

New Business Representative

M. Ranelle Quesinberry

Multi-Housing Representative

cl

(CONTINUED ON NEXT RACE)